



**"Prep-Before-Stripe" Workshop**  
Feb 2, 2016 (8:30am to 10:00am. )

**Announcement:** You are invited to participate in the first ever, "Prep-Before-Stripe" Workshop on Feb 2 at 8:30am to 10:00am at the Convention Center in New Orleans.

**Session Title:** "Before the Striping: Roadway Surface Preparation: A time-consuming service that's worth a charge because it extends the life of the pavement marking."

**Workshop description:** Many times, a striper will be awarded a contract, only to find out that the surface preparation phase is much more demanding during the project than what was called out in the contract plans.

As a result, time, money, and manpower are utilized – often times without financial compensation – to adequately prepare the surface for the pavement-marking application.

The workshop will discuss (1) the time and effort that goes into properly preparing a roadway surface before the pavement marking is applied, (2) why it should be a critical first phase of any pavement-marking job and (3) should surface preparation be a separate pay item in striping contracts.

**Call to Action:** If you will be attending the workshop or not, please answer these 10 questions now and return back to the Chapter President at the end of the event or email to the workshop moderator, Steven Smith at [ss@smithmfg.com](mailto:ss@smithmfg.com)

1. Should surface-prep be a separate pay item in your contracts?     Y  N
2. Is surface preparation clearly defined in your current contracts?     Y  N
3. Should you be held responsible for your striping work  
if you are not responsible for the road surface condition?     Y  N
4. Do you ask for a change order when the surface is not  
in the same condition as described in your bid documents?     Y  N
5. Will you be attending the workshop?     Y  N
6. If not, would you like to receive updates?     Y  N

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7. What surface preparation standards do you follow?

8. What prep steps do you take when the surface is too porous or too smooth?

9. Please share one striping performance success story (or failure) when surface preparation is prepared correctly (or not).

10. What questions would you like answered at the workshop?

Optional:

Name \_\_\_\_\_

Company: \_\_\_\_\_

Email: \_\_\_\_\_